



**FOR IMMEDIATE RELEASE**

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**HORIZON HEALTHCARE SERVICES, INC.**

**SELECTS ANCILLARY CARE MANAGEMENT FOR AUTOMATED ANCILLARY  
BENEFIT CLAIMS AND AUTHORIZATION MANAGEMENT SERVICES**

**LOS ANGELES, October 4, 2004** — Ancillary Care Management (ACM), the nation's leading provider of technology and management services for ancillary care, today announced an agreement with Horizon Healthcare Services, Inc. (Horizon) of New Jersey, the state's largest insurer with more than 2.9 million members, to deploy ACM's Authorization Management System (AMS) and Claims Management System (CMS). The agreement will enable Horizon to add workflow efficiencies in its ancillary care pre-authorization process and to automate the pre-adjudication of medical pharmacy claims. Ancillary care is the category of healthcare services delivered outside of the hospital setting, such as home infusion therapy (HIT), specialty pharmaceutical delivery, and home health nursing.

“Horizon is committed to streamlining administrative procedures for drugs dispensed in the ancillary care setting,” said Margaret Johnson, executive director of Pharmacy at Horizon. “ACM's approach will allow us to better manage the impact on our organization of the growing specialty drug pipeline and will help us support multiple distribution options for these new products.”

ACMcentral.com, is a customizable Web-based system that Horizon and its ancillary providers will use to disseminate information (i.e. automated clinical protocols) and to efficiently conduct pre-authorization processes. ACM.central.com will also allow Horizon to implement a

claims management system to automate real-time application of contract pricing and rules while conducting automated clinical and technical edits. Moreover, the system will eliminate the need for the Horizon claims operations department to conduct manual review activities on these submissions, saving the health plan time and money. This process is of particular value as medical pharmacy claims present a constant challenge to the insurance marketplace. Most payers process medical pharmacy claims on a J-Code basis, whereas the ACM technology enables payers to process claims on an NDC level and with J-Code crosswalk capability, simplifying the overall process and driving accuracy in payment and contract pricing application.

“Horizon’s history of providing quality care services to its members and its respected position as the Garden State’s largest insurer makes this an exciting opportunity for ACM,” said David Willcutts, CEO at Ancillary Care Management. “We’re pleased that the nation’s leading health plans continue to rely on ACM to improve patient care and reduce costs in the ancillary care setting.”

In the United States, spending on specialty biologics is estimated at \$18 billion and projected to grow to \$40 billion by 2010. In addition, health plans currently spend more than \$42 billion annually on home health, durable medical equipment and home infusion services.

### **About ACM**

ACM is the nation's leading specialty pharmacy and infusion benefits management company focused on improving patient care and reducing costs related to services provided in an ancillary care setting, defined as the home, doctor's office or other non-hospital environment. Founded in 1995, the privately held company contracts with health plans nationwide, serving more than 23 million covered lives. ACM applies paperless automation to the traditional paper-based systems used by payers and providers when managing these benefits. ACM is based in Los Angeles, Calif. and

links payers, providers, clinicians, allied health professionals, suppliers and patients through its Web site, which offers a progressive suite of applications that manage all aspects of ancillary care.

**About Horizon Healthcare Services, Inc.**

Horizon Healthcare Services, Inc., with headquarters in Newark, is New Jersey's largest health insurer providing coverage to more than 2.9 million people.

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